

### Dear shareholder,

The financial report of the Einhell Group as at 30 June 2021 meets the requirements under the Securities Trading Act (WpHG) for preparing interim reports. It includes abbreviated Group interim statements, a condensed Group management report and a statement of responsibility by the legal representatives. The financial statements are consistent with the International Financial Reporting Standards (IFRS) and their interpretations, as published by the International Accounting Standards Board (IASB) and applicable in the European Union.

There may be minor deviations in this report and in other reports due to rounding of totals and the calculation of percentage figures.

## **Key data for January to June 2021**

| Revenue              |                     |           |  |  |  |  |  |  |
|----------------------|---------------------|-----------|--|--|--|--|--|--|
| Q2 2021              | 463.418             | .2F 70/   |  |  |  |  |  |  |
| Q2 2020              | 341.563             | +35,7%    |  |  |  |  |  |  |
|                      |                     |           |  |  |  |  |  |  |
| Profit before incom  | e taxes             |           |  |  |  |  |  |  |
| Q2 2021              | 37.684              | +61,8%    |  |  |  |  |  |  |
| Q2 2020              | 23.294              | 101,070   |  |  |  |  |  |  |
| EBIT                 |                     |           |  |  |  |  |  |  |
| Q2 2021              | 39.108              | ·EO 20/   |  |  |  |  |  |  |
| Q2 2020              | 24.550              | +59,3%    |  |  |  |  |  |  |
| Equity ratio         |                     |           |  |  |  |  |  |  |
| Q2 2021              | 50,4%               | -9,0%     |  |  |  |  |  |  |
| Q2 2020              | 55,4%               |           |  |  |  |  |  |  |
| Profit per share (EU | JR)                 |           |  |  |  |  |  |  |
| Q2 2021              | 6,8                 | +58,1%    |  |  |  |  |  |  |
| Q2 2020              | 4,3                 | +30,176   |  |  |  |  |  |  |
| Net debt (bank dep   | osits / liabilites) |           |  |  |  |  |  |  |
| Q2 2021              | 47.869              | +426,3%   |  |  |  |  |  |  |
| Q2 2020              | 9.095               | T420,3 /6 |  |  |  |  |  |  |
| Staff                |                     |           |  |  |  |  |  |  |
| Q2 2021              | 1.786               | .44 00/   |  |  |  |  |  |  |
| Q2 2020              | 1.598               | +11,8%    |  |  |  |  |  |  |
|                      |                     |           |  |  |  |  |  |  |

# **Condensed Group Management Report of Einhell Germany AG**

### **OVERVIEW OF JANUARY - JUNE 2021**

In the first half of 2021, the Einhell Group generated revenue amounting to EUR 463.4 million. This figure clearly exceeds the revenue level generated in the first half of 2020.

Profit before income taxes amounts to EUR 37.7 million. This is equivalent to a pre-tax yield of about 8.1% (previous year: 6.8%), which is higher than Einhell's long-term average profit margin in the range of 5% to 6%. The Einhell Group was able to further increase revenue in the Power X-Change products segment. Revenue growth was recorded in all markets.

### **General economic conditions**

### D/A/CH

Sentiment in Germany's board rooms has once again brightened further. The Ifo business climate index increased from 99.2 to 101.8 points in June, while the sentiment regarding the second half of the year has also improved.

The inflation rate in Germany rose by 2.3% between June 2020 and June 2021. Following the continuous rise since the beginning of the year, the inflation rate has thus flattened again. According to the Federal Statistical Office, consumer prices increased by 0.4% compared to May 2021.

The Federal Statistical Office further reports that the gross domestic product in Germany rose by 1.5% on the previous quarter in the second quarter of 2021. There are concerns, however, regarding the spread of the COVID-19 Delta variant and the shortage of materials for industrial production, which already dampened economic development in the spring.

Incoming orders for the German industry increased dynamically in June 2021. Compared to the previous month, the order intake increased by 4.1% according to the Federal Statistical Office.

In June 2021, Germany exported goods worth EUR 118.7 billion and imported goods in the amount of EUR 102.4 billion. According to the Federal Statistical Office, German exports were thus 23.6% and imports 27.0% higher in June 2021 than in June 2020.

The foreign trade balance, i.e. the balance of exports to imports, adjusted for calendar and seasonal effects, closed with a surplus of EUR 16.3 billion in June 2021.

With the easing of restrictions, the number of unemployed persons dropped considerably by 73,000 month-on-month to 2,614,000 in June 2021. Adjusted for seasonal effects, the number of unemployed persons decreased by 38,000. The unemployment rate declined by 0.2% to 5.7%. Compared to June 2020, the number of unemployed persons was down 239,000, while the unemployment rate decreased by 0.5% year-on-year.

In 2020, German DIY and home improvement stores generated revenue in the amount of EUR 22.14 billion, corresponding to revenue growth of 13.8%. Given the uncertainty due to the pandemic, there is no concrete revenue forecast for 2021.

### **WESTERN AND EASTERN EUROPE**

The economy in the eurozone has rebound much faster than expected this spring. According to the European statistical authority Eurostat, the gross domestic product (GDP) rose 2.0% quarter-on-quarter in the time period April to June 2021. A comparison with the previous year shows how strongly the economy has caught up since the outbreak of the pandemic in 2020: the GDP was up 13.7% on the second quarter of 2020.

Industrial production in the eurozone decreased more strongly than anticipated in June 2021. The European statistical authority Eurostat reports a 0.3% decline compared to the previous month. Compared to the same month in the previous year, which was heavily burdened by the pandemic, production increased significantly by 9.7%.

The situation on the labour market has improved noticeably in the eurozone. According to Eurostat, the unemployment rate dropped by 0.3% since the previous month to 7.7% in June 2021. Currently, 12.52 million people are unemployed in the 19 eurozone countries. The figure dropped by 423,000 on the previous month and by 339,000 year-on-year. The development in the 27 EU countries was similar.

The inflation rate in the eurozone rose by 1.9% year-on-year. Compared to May 2021, prices increased by 0.3% in June 2021.

The Harmonised Index of Consumer Prices (HICP) for Germany, which is calculated for EU purposes, was 2.1% higher in June than in the same month last year and 0.4% higher than in May 2021.

#### **OVERSEAS**

The Australian economy recovered from the pandemic with surprising speed. The gross domestic product exceeded the pre-crises level again in the first quarter of 2021. According to the Reserve Bank of Australia (RBA), the country has now entered a robust growth phase.

## **Performance report**

### **EINHELL GROUP REVENUE**

From January to June 2021, the Einhell Group generated revenue of EUR 463.4 million (previous year: EUR 341.6 million). This represents a substantial increase year-on-year.

The Einhell Group has been able to generate excellent revenues so far in the 2021 financial year. Demand for DIY products remains high in 2021. Revenue growth was mainly driven by an increase in market share as well as strong demand for Power X-Change products. As at 30 June 2021, the share of Power X-Change products sold in total revenue stands at 37.2%.

In the **D/A/CH region** (Germany, Austria, Switzerland), revenue increased significantly to EUR 203.5 million (previous year: EUR 155.7 million).

The region's share in total consolidated revenue amounts to 43.9% (previous year: 45.6%).

The continued increase in revenue is driven by a strong presence in the DIY stores, at the point of sale and in the e-commerce channels. This is where Einhell's high investments in listings and e-commerce in the past few years now pay off, as is also evident from the market share gains in the previous year. Germany as well as Switzerland and Austria were able to increase their revenue share in the total DIY markets considerably.

The growth in sales was achieved primarily through strong demand for the Power X-Change battery products, as well as through a continuous increase in market shares in the core regions. In Germany, Einhell is one of the three leading brands in the field of battery-operated power tools, alongside Bosch and Makita, based on the number of units sold. In the field of cordless gardening tools, Einhell is number one in terms of the units sold.

In **Western Europe**, revenue of EUR 88.8 million (previous year: EUR 66.6 million) has increased substantially over the previous year. The largest sales markets in the region are France, Italy and the UK.

The subsidiaries in the Western Europe region have performed well so far, with revenues significantly above the previous year's level. The market shares of the most important markets at Western Europe developed very well in the 2020 financial year. Market share figures for 2021 are not yet available for this region.

Revenue in **Eastern Europe** increased by EUR 10.5 million to EUR 44.7 million (previous year: EUR 34.2 million).

The distribution companies in the Eastern Europe region were also able to generate excellent revenue and earnings in the year to date.

The **Overseas** region also saw substantial revenue growth from EUR 66.9 million to EUR 96.5 million. Revenues in this region are mainly generated by Ozito Industries.

The subsidiaries in the **Overseas** region have performed well in financial year 2021. Ozito Industries Pty Ltd was able to significantly increase both revenue and earnings compared to the previous year, while the South American companies also performed well.

In the **Other Countries** including Asia, revenue also increased compared to the prior-year period to EUR 29.9 million (previous year: EUR 18.2 million).

The Other countries region, and here the Asian subsidiaries in particular, managed to increase their revenue figures compared to the prior-year period. This is attributable to more orders from direct customers in South and Central America who have increased their order volumes again.

## **Earnings development**

From January to June 2021, the Einhell Group generated profit before income taxes of EUR 37.7 million (previous year: EUR 23.3 million). The pre-tax margin is 8.1% (previous year: 6.8%).

The gross profit margin is slightly higher due to the higher proportion of Power X-Change products sold.

This takes earnings above the long-term average of 5-6%.

Consolidated net profit after minority interest amounts to EUR 25.6 million in the period under review (previous year: EUR 16.4 million). Earnings per share amount to EUR 6.8 (previous year: EUR 4.3 per share).

Compared to the prior-year period, personnel expenses have increased and amount to EUR 50.1 million (previous year: EUR 39.7 million). The personnel expenses ratio stands at 10.8% (previous year: 11.6%).

Depreciation increased by EUR 0.6 million in financial year 2021, from EUR 4.7 million to EUR 5.3 million.

Other expenses also increased significantly year-on-year from EUR 52.2 million to EUR 72.2 million.

The increase was mainly due to higher revenues. Furthermore, higher logistics costs and marketing expenses led to higher other operating expenses. The share in revenue that was expended on marketing measures amounts to 4.0% in the Einhell Group (previous year: 3.4%).

The financial result of EUR -1.4 million (previous year: EUR -1.3 million) is slightly below the prior-year level. It includes financial income of EUR 5.2 million and financial costs of EUR 6.6 million. Financial costs also include the high refinancing costs in some high-interest countries and the cost of currency hedging.

### Personnel and HR services

On 30 June 2021, the Einhell Group had 1,786 employees worldwide (previous year: 1,598).

# Financial performance and net assets

The material items in the statement of financial position as at 30 June 2021 and 30 June 2020 are as follows:

|  | 06/2021           | 06/2020           |
|--|-------------------|-------------------|
|  | in EUR<br>million | in EUR<br>million |
| Non-current assets incl. deferred tax assets | 105.5             | 81.1              |
| Inventories                                  | 214.3             | 128.6             |
| Trade receivables                            | 177.1             | 143.1             |
| Cash and cash equivalents                    | 11.5              | 22.0              |
| Equity                                       | 282.1             | 220.9             |
| Liabilities to banks                         | 59.3              | 31.1              |

### **Investments**

In the period under review, the Einhell Group made investments amounting to EUR 8.5 million (previous year: EUR 5.1 million). The majority of this was spent on operating and office equipment as well as advance payments and assets under construction. As in previous years, investments in product development were shown in the income statement under other operating expenses and personnel expenses.

### **Current assets**

Goods inventories increased significantly as against the prior-year period to EUR 214.3 million (previous year: EUR 128.6 million). The tense sea freight market caused the Einhell Group to stock more goods, leading to higher inventories as at 30 June 2021. As the difficult supply chain management situation continues, the Board of Directors has decided to generally increase stocks in order to maintain the Group's good delivery performance.

Trade receivables are stated net of allowances for bad debts. Mainly driven by the revenue increase, trade receivables climbed by EUR 34.0 million year-on-year to EUR 177.1 million in the period under review (previous year: EUR 143.1 million).

The COVID-19 crisis could in principle result in an increased risk of default for trade receivables. For this reason, impairment valuation allowances corresponding to the expected default rate were formed as at 30 June 2021.

Derivative financial assets have increased substantially over the previous year to EUR 26.8 million (previous year: EUR 4.0 million). This is due to the significantly higher market values from derivatives used for currency hedging.

At EUR 28.9 million, other non-financial assets were above the previous year's level (previous year: EUR 18.5 million). The increase is nearly entirely attributable to VAT receivables at our procurement companies in China, which have risen by EUR 12.2 million compared to the previous year.

Cash and cash equivalents amount to EUR 11.5 million on the reporting date (previous year: EUR 22.0 million). Compared to the prior-year period, liabilities to banks increased from EUR 31.1 million to EUR 59.3 million due to the higher stocking levels.

The increase in non-derivative current and non-current financial liabilities is mainly owed to higher liabilities for customer bonuses and invoices outstanding.

### **Group structure**

Einhell Germany set up a wholly-owned subsidiary in Uruguay in the period under review. The company was established in a Montevideo Free Trade Zone, where Einhell will maintain a central supply warehouse for South American customers in order to optimise the complex import handling in some of the South American countries.

### **Investor Relations**

On 4 May 2021, Einhell Germany AG participated in the Capital Market Conference in Munich in order to talk to analysts and investors. In addition, the M.M. Warburg & Co. Roadshow was held at the beginning of 2021 and the Warburg Highlights Conference at the beginning of June 2021.

# **Financing**

The financial requirements of the Einhell Group are driven in particular by the level of inventories and trade receivables. Stock turnover rates of inventories and the maturities of trade receivables play a major role here and have a significant impact on the financial requirements.

The strategy to increase inventories in order to guarantee the availability of goods can be financed with the existing credit lines.

In the shorter term, the Group also has access to sufficient credit facilities to finance further revenue growth.

### Note to the financial report

The financial report was subjected to neither a review pursuant to Section 317 of the German Commercial Code (HGB) nor an audit.

### **Corporate Governance Code**

The current Declaration of the Board of Directors and the Supervisory Board of Einhell Germany AG on the German Corporate Governance Code pursuant to section 161 of the German Stock Corporation Act (AktG) is permanently available on the Company's website at www.einhell.com.

### **Risk report**

As part of its international operations, Einhell is exposed to a variety of risks that are inherent in all entrepreneurial activities.

The risk management process in the Einhell Group is split into two stages. The first stage is the decentralised recognition of risks in subsidiaries and the various departments of Einhell Germany AG by the risk officers appointed by the Board of Directors.

They are responsible for risk identification and assessment. The critical aspect here for the Einhell Group is identification, since no risk planning can be undertaken for risks that have not yet been identified.

The internal control system comprises integrated process controls and internal control systems.

The domestic controlling, investment controlling, finance, Group accounting and legal departments constitute the internal management system of the Einhell Group.

The Einhell Group companies make a forecast in the relevant financial year to budget the following financial year. Based on differentiated revenue planning, the corresponding cost of goods sold and other costs are budgeted. These projected figures are collated for the Group into a budgetary statement of income.

The actual figures from the individual companies are processed on a monthly basis. As a result, a complete consolidated statement of income is devised that compares the budgeted and actual figures and allows for their analysis. The development of order intake, margins etc. is also reported for all companies on a monthly basis.

The comparison is discussed with the members of the Board of Directors and with the managers of the separate divisions and companies. The analysis of the budgeted and actual figures permits relevant measures to be developed and implemented.

The internal monitoring system comprises measures that are integrated into the processes as well as measures that are independent of the processes.

In addition to automated IT process controls, manual controls also form an important part of integrated process measures which are, for example, also carried out by the internal audit department. The Supervisory Board, the Group auditors and other audit bodies are involved in carrying out process-independent controls within the Einhell Group.

The audit of the consolidated financial statements by the Group auditors in particular is the main process-independent control measure with respect to Group accounting processes.

The Einhell Group operates internationally and is thus exposed to market risks from changes to interest rates and exchange rates.

The Group uses derivative financial instruments to manage these risks. The guidelines used for managing the associated risks are implemented with the approval of the Board of Directors by a central treasury department working in close cooperation with the Group companies.

In conclusion, there are no risks that endanger the future of the Group as a going concern according to the Board of Directors' assessment.

### **Forecast**

### **DEVELOPMENT IN THE D/A/CH REGION**

| Expected development in % | 2020 | 2021 |
|---------------------------|------|------|
| GDP Germany               | -5.0 | 3.5  |

The German federal government expects an increase in gross domestic product (price-adjusted) of 3.5% in 2021. Government spending will continue to support demand in 2021.

# DEVELOPMENT IN THE WESTERN AND EASTERN EUROPE REGIONS

According to the EU Commission, the European economy will grow more strongly this year than initially expected. The Commission raised the growth forecast for all 27 EU countries to 4.2%. For the eurozone, the International Monetary Fund (IMF) predicts GDP growth of 4.4%.

The strongest economic growth is expected in Spain, which is – according to the EU Commission – to amount to nearly 6% in 2021. Furthermore, France is also expected to experience an upswing with 5.7% growth.

### **DEVELOPMENT IN THE OVERSEAS REGION**

According to economists from the UOB Group, the Australian economy is transitioning from the recovery phase to a more normalised growth rate, keeping in mind that fiscal and monetary policies are still supporting the economy. Based on these trends, the experts lifted the GDP forecast for the full year 2021 to 4.8%.

The following economic growth rates are expected in the South American countries, in which the Einhell Group is active:

| GDP in %  | 2020  | 2021 |
|-----------|-------|------|
| Argentina | -11.8 | 4.9  |
| Colombia  | -8.2  | 4.0  |
| Chile     | -6.0  | 4.5  |

### **OUTLOOK AND STRATEGY**

The further development in 2021 continues to depend on the development of the COVID-19 pandemic, the increase in freight rates and prices for sea freight as well as the hike in commodity prices.

In addition, the further business development of the Einhell Group may be influenced by the general market and economic developments as well as developments in the crisis regions and developments on the foreign exchange markets.

The worldwide increase in demand for DIY products on the part of end customers continues to have a positive effect. As people's scope of movement is restricted because of the measures taken to tackle COVID-19, the number of DIY projects to be realised at home and in the garden rises. And to accomplish this, they need the products Einhell has to offer.

The strong demand on the global consumer markets has furthermore led to an imbalance in the global allocation of available sea freight containers. This has caused an extreme shortage of available freight equipment in Asia, which in turn has made the cost of freight from Asia to Europe and all other countries in the world extremely expensive. The Board of Directors recognised this at an early stage and is able to adequately address these challenges on the basis of existing agreements. This situation is expected to carry on in the second half of 2021.

In summary, it can be concluded that the Einhell Group is on track for success. Based on previous experience during the pandemic and due to its strong positioning in the various distribution channels, the

Einhell Group expects a continued positive business development.

In financial year 2021, the Einhell Group expects revenue of approx. EUR 830 - 850 million, because the business development was much stronger than expected, especially in July and August. The pre-tax operating margin is expected to reach approx. 8.0%.

The Einhell brand will benefit from a recent agreement with FC Bayern that makes Einhell gold partner of the club. The Board of Directors expects this to boost the awareness of the Finhell brand.

# FORWARD-LOOKING STATEMENTS, ASSUMPTIONS, UNCERTAINTIES AND ASSESSMENT METHODS

The Board of Directors' assumptions and forecasts are based on the information currently available. These always bear an element of uncertainty and are based on estimates and assumptions made in order to draw up corporate planning. The Einhell Group hereby advises that the forward-looking assumptions and estimates may turn out to be incorrect.

Landau a. d. Isar, 23 August 2021

Einhell Germany AG
The Board of Directors

Andreas Kroiss Jan Teichert Dr Markus Thannhuber Dr Christoph Urban

# Consolidated statement of financial position (IFRS) as at 30 June 2021 (abbreviated)

| Assets (in EURk)                | 30.06.2021 | 30.06.2020 |
|---------------------------------|------------|------------|
| Intangible assets               | 20,608     | 17,461     |
| Property, plant and equipment   | 51,124     | 38,495     |
| Right-of-use assets             | 12,464     | 12,285     |
| Non-derivative financial assets | 781        | 865        |
| Derivative financial assets     | 4,990      | 45         |
| Other non-financial assets      | 1,264      | 1,565      |
| Deferred tax assets             | 14,248     | 10,410     |
| Non-current assets              | 105,479    | 81,126     |
| Inventories                     | 214,322    | 128,551    |
| Trade receivables               | 177,056    | 143,093    |
| Non-derivative financial assets | 868        | 301        |
| Derivative financial assets     | 21,812     | 3,997      |
| Income tax receivables          | 761        | 2,843      |
| Other non-financial assets      | 27,587     | 16,957     |
| Contract assets                 | 442        | 0          |
| Cash and cash equivalents       | 11,470     | 22,041     |
| Current assets                  | 454,318    | 317,783    |
|                                 | 559,797    | 398,909    |

| Equity and liabilities (in EURk)             | 30.06.2021 | 30.06.2020 |  |
|--|------------|------------|--|
| Subscribed capital                           | 9,662      | 9,662      |  |
| Capital reserve                              | 26,677     | 26,677     |  |
| Retained earnings                            | 241,944    | 200,784    |  |
| Other reserves                               | 632        | -18,315    |  |
| Equity of shareholders of Einhell Germany AG | 278,915    | 218,808    |  |
| Non-controlling interest                     | 3,204      | 2,072      |  |
| Equity                                       | 282,119    | 220,880    |  |
| Provisions for other risks                   | 1,311      | 1,158      |  |
| Liabilities from debt capital                | 17,976     | 21,113     |  |
| Deferred tax liabilities                     | 9,545      | 3,396      |  |
| Employee benefits                            | 7,916      | 4,262      |  |
| Lease liabilities                            | 8,252      | 9,927      |  |
| Derivative financial liabilities             | 0          | 1,485      |  |
| Non-derivative financial liabilities         | 1,651      | 0          |  |
| Other non-financial liabilities              | 313        | 0          |  |
| Non-current liabilities                      | 46,964     | 41,341     |  |
| Trade payables                               | 75,713     | 50,495     |  |
| Income tax liabilities                       | 8,046      | 4,190      |  |
| Provisions for other risks                   | 50,596     | 30,285     |  |
| Liabilities from debt capital                | 41,363     | 10,023     |  |
| Employee benefits                            | 13,600     | 12,936     |  |
| Lease liabilities                            | 4,318      | 2,635      |  |
| Derivative financial liabilities             | 1,268      | 3,297      |  |
| Non-derivative financial liabilities         | 18,607     | 6,987      |  |
| Other non-financial liabilities              | 16,638     | 15,840     |  |
| Contract liabilities                         | 565        | 0          |  |
| Current liabilities                          | 230,714    | 136,688    |  |
|  | 559,797    | 398,909    |  |

# Consolidated income statement (IFRS) for the period from 1 January to 30 June 2021

| (in EURk)   | 30.06.2021 | 30.06.2020 |
|---|------------|------------|
| Revenue   | 463,418    | 341,563    |
| Own work capitalised  | 140        | 110        |
| Other operating income  | 2,514      | 2,865      |
| Cost of materials   | 299,408    | 223,336    |
| Personnel expenses  | 50,067     | 39,695     |
| Depreciation and amortisation   | 5,274      | 4,726      |
| Other operating expenses  | 72,215     | 52,231     |
| Financial result  | -1,424     | -1,256     |
| Profit before income taxes  | 37,684     | 23,294     |
| Income taxes  | -11,111    | -6,667     |
| Consolidated net profit   | 26,573     | 16,627     |
| Thereof share of minority shareholders in consolidated net profit/loss              | 986        | 249        |
| Thereof share of shareholders of EINHELL Germany AG in consolidated net profit/loss | 25,587     | 16,378     |

# Consolidated statement of cash flows (IFRS) for the period from 1 January to 30 June 2021

| in kTEU  | 01.01. –<br>30.06.2021 | 01.01. –<br>30.06.2020 |
|--|------------------------|------------------------|
| Cash flows from/used in operating activities   |                        |                        |
| Earnings before tax (EBT)  | 37.684                 | 23.294                 |
| + Depreciation and amortisation of intangible assets and property, plant and equipment | 5.274                  | 4.726                  |
| - Interest income  | -97                    | -49                    |
| + Interest expenses  | 648                    | 481                    |
| +/- Other non-cash expenses and income   | 508                    | 944                    |
| Operating profit before changes in net working capital                                 | 44.017                 | 29.396                 |
| +/- Decrease/increase in trade receivables   | -58.051                | -52.164                |
| +/- Decrease/increase in inventories   | -18.783                | 43.061                 |
| +/- Decrease/increase in other assets  | 1.715                  | -769                   |
| +/- Decrease/increase in assets held for sale  | 0                      | 2.256                  |
| +/- Increase/decrease in non-current liabilities                                       | 452                    | 302                    |
| +/- Increase/decrease in current liabilities   | 24.294                 | 11.742                 |
| +/- Increase/decrease in trade payables  | -23.127                | -27.066                |
| +/- Increase/decrease in liabilities in connection with assets held for sale           | 0                      | -79                    |
| Cash flows generated from operating activities   | -29.483                | 6.679                  |
| - Taxes paid   | -9.133                 | -4.201                 |
| + Interest received  | 98                     | 48                     |
| - Interest paid  | -366                   | -337                   |
| Net cash from/used in operating activities   | -38.884                | 2.189                  |
| Cash flows from/used in investing activities   |                        |                        |
| - Payments to acquire assets   | -8.482                 | -4.989                 |
| + Proceeds from disposal of assets   | 77                     | 19                     |
| Net cash used in investing activities  | -8.405                 | -4.970                 |
| Cash flows from/used in financing activities   |                        |                        |
| + Proceeds from taking out financial liabilities                                       | 38.529                 | 8.239                  |
| - Payments for repayment of financial liabilities                                      | -1.563                 | -781                   |
| + Proceeds from non-controlling interest   | 25                     | 0                      |
| - Dividend payments to shareholders of EINHELL Germany AG                              | -8.178                 | -5.158                 |
| - Dividend payments to non-controlling interest  | -274                   | 0                      |
| - Payments for redemption portion of lease liabilities                                 | -2.553                 | -2.463                 |
| Net cash used in financing activities  | 25.986                 | -163                   |
| Changes to cash and cash equivalents due to currency exchange                          | 686                    | -744                   |
| Net decrease/increase in cash and cash equivalents                                     | -20.617                | -3.688                 |
| Cash and cash equivalents at beginning of reporting period                             | 32.087                 | 25.729                 |
| Cash and cash equivalents at end of reporting period                                   | 11.470                 | 22.041                 |

# Consolidated statement of changes in equity (IFRS) for the period from 1 January 2020 to 30 June 2021

|                         |                    |                    |                   |   | Other reserves                          |   |  |   |                                  |              |
|-------------------------|--------------------|--------------------|-------------------|---|---|---|--|---|----------------------------------|--------------|
|                         | Subscribed capital | Capital<br>reserve | Retained earnings | Adjustment<br>from<br>currency<br>translation | Reverse for financial instruments FVOCI | Remeasure-<br>ment reserve<br>pursuant to<br>IAS 19 | Derivative<br>financial<br>instruments | Equity of<br>shareholders<br>of Einhell<br>Germany AG | Share of noncontrolling interest | Total equity |
|                         | EURk               | EURk               | EURk              | EURk  | EURk                                    | EURk  | EURk                                   | EURk  | EURk                             | EURk         |
| 1 January 2020          | 9.662              | 26.677             | 189.565           | -12.732                                       | 31                                      | -1.803  | 1.620                                  | 213.020   | 1.852                            | 214.872      |
| Consolidated net profit | -                  | -                  | 16.378            | -   | -                                       | -   | -                                      | 16.378  | 249                              | 16.627       |
| Unrealised gains/losses | -                  | -                  | -                 | -2.864  | -                                       | -   | -2.567                                 | -5.431  | -29                              | -5.460       |
| Dividends               | -                  | -                  | -5.158            | -   | -                                       | -   | -                                      | -5.158  | -                                | -5.158       |
| Other changes           | -                  | -                  | -1                | -   | -                                       | -   | -                                      | -1  | -                                | -1           |
| 30 June 2020            | 9.662              | 26.677             | 200.784           | -15.596                                       | 31                                      | -1.803  | -947                                   | 218.808   | 2.072                            | 220.880      |
| Consolidated net profit | -                  | -                  | 24.823            | -   | -                                       | -   | -                                      | 24.823  | 355                              | 25.178       |
| Unrealised gains/losses | -                  | -                  | -                 | -618  | -4                                      | -411  | 1.526                                  | 493   | 18                               | 511          |
| Dividends               | -                  | -                  | -                 | -   | -                                       | -   | -                                      | -   | -373                             | -373         |
| Other changes           | -                  | -                  | -1.209            | -   | -                                       | -   | -                                      | -1.209  | 359                              | -850         |
| 31 December 2020        | 9.662              | 26.677             | 224.398           | -16.214                                       | 27                                      | -2.214  | 579                                    | 242.915   | 2.431                            | 245.346      |
| Consolidated net profit | -                  | -                  | 25.587            | -   | -                                       | -   | -                                      | 25.587  | 986                              | 26.573       |
| Unrealised gains/losses | -                  | -                  | -                 | 1.723   | -                                       | -   | 16.730                                 | 18.453  | 36                               | 18.489       |
| Dividends               | -                  | -                  | -8.178            | -   | -                                       | -   | -                                      | -8.178  | -274                             | -8.451       |
| Other changes           | -                  | -                  | 138               | -   | -                                       | -   | -                                      | 138   | 25                               | 163          |
| 30 June 2021            | 9.662              | 26.677             | 241.944           | -14.491                                       | 27                                      | -2.214  | 17.310                                 | 278.915   | 3.204                            | 282.119      |

# Selected IFRS consolidated notes of Einhell Germany AG, Landau/Isar, for the period from 1 January to 30 June 2021

# 1. Principles and methods used in preparing the consolidated financial statements

### 1.1 Basis of consolidation

The consolidated financial statements comprise Einhell Germany AG and the companies it controls. IAS 27 defines control as the power to govern the financial and operating policies so as to obtain benefits from a company's activities. If the Group holds more than 50% of the voting rights of a company, either directly or indirectly, it is deemed to control such company, unless such assumption is refuted. Companies that are acquired or sold during the course of a financial year are included in the consolidated financial statements as from the date of acquisition until the date of sale.

Einhell Germany founded a wholly-owned subsidiary in Uruguay in the period under review. The company was established in a Montevideo Free Trade Zone, where Einhell will maintain a central supply warehouse for South American customers in order to optimise the complex import handling in some of the South American countries.

### 1.2 Accounting and valuation principles

The report as at 30 June 2021 applies the same accounting and valuation principles as were used in the annual financial statements 2020. The IFRS standards that have become mandatory as from 1 January 2021 are applied accordingly by the Einhell Group.

### 2. Notes to statement of financial position

### 2.1 Non-current assets

Intangible assets and property, plant and equipment are valued at acquisition or manufacturing cost. Intangible assets amount to EUR 20.6 million as at 30 June 2021, while property, plant and equipment amount to EUR 51.1 million and are recognised in the

statement of financial position less accumulated depreciation. Scheduled depreciation and amortisation of intangible assets and property, plant and equipment amounted to EUR 5.3 million as at 30 June 2021.

#### 2.2 Inventories

|  | June    | June    |
|--|---------|---------|
|  | 2021    | 2020    |
|  | EURk    | EURk    |
| Raw materials and sup-<br>plies<br>(at acquisition cost) | 1,101   | 370     |
| Finished goods   | 212,664 | 127,778 |
| Advance payments   | 557     | 403     |
| Total  | 214,322 | 128,551 |

Inventories are valued at the lower of acquisition or manufacturing cost or net realisable value. Impairments amounted to EUR 1.8 million in total (previous year: EUR 1.1 million).

### 2.3 Cash and cash equivalents

Cash and cash equivalents include bank balances, cheques and cash in hand.

### 2.4. Dividend

A resolution was passed to pay a dividend of EUR 8,178,016.00 for financial year 2020. The distribution amount corresponds to a dividend of EUR 2.20 per preference share (previous year: EUR 1.40) and EUR 2.14 per ordinary share (previous year: EUR 1.34). The dividend was distributed in June 2021.

### 2.5 Provisions

Provisions total EUR 51,907 thousand. This includes non-current provisions of EUR 1,311 thousand.

Provisions refer in particular to provisions for warranties.

### 2.6 Liabilities

Upon addition, liabilities are valued at fair value of the consideration received; subsequent valuation is performed at amortised cost. Liabilities in foreign currencies are recognised at the reporting date rate or hedging rate as at the reporting date.

### 3. Notes to the consolidated statement of income

### Other operating expenses

Other operating expenses amount to EUR 72.2 million as at 30 June 2021. This pertains primarily to expenses for the transport of goods, warranties, customer services, impairment, advertising and product design.

### 4. Segment reporting

The identification of reportable operating segments pursuant to IFRS 8 is based on the so-called management approach concept. The division of the Einhell Group into regions reflects the Group's internal management and reporting structures. The regions are: "D/A/CH region", "Western Europe", "Eastern Europe", "Overseas" and "Other countries".

Income and expenses that cannot be directly allocated to the individual regions and consolidation effects are shown in the reconciliation item.

# 4.1 Segment reporting by region

| June 2021<br>in EURk                            | D/A/CH  | Western<br>Europe | Eastern<br>Europe | Overseas | Other<br>countries | Reconcil-<br>iation | Group   |
|---|---------|-------------------|-------------------|----------|--------------------|---------------------|---------|
| Revenue by invoicing party                      | 203,478 | 88,774            | 44,749            | 96,527   | 29,890             | 0                   | 463,418 |
| Revenue by invoice re-<br>cipient               | 206,098 | 99,086            | 47,808            | 105,460  | 4,966              | o                   | 463,418 |
| ЕВТ   | 20,881  | 7,487             | 6,672             | 10,128   | 3,685              | -11,169             | 37,684  |
| Financial result                                | 399     | -332              | -463              | -461     | -448               | -119                | -1,424  |
| Interest income                                 | 1,687   | 0                 | 42                | 51       | 65                 | -1,748              | 97      |
| Interest expenses                               | -338    | -333              | -581              | -348     | -778               | 1,730               | -648    |
| Depreciation and amortisation                   | 2,028   | 787               | 523               | 859      | 1,077              | 0                   | 5,274   |
| Non-cash income                                 | -35     | 0                 | 0                 | -3       | 0                  | -437                | -475    |
| Non-cash expenses                               | 0       | 0                 | 19                | 166      | 1                  | 797                 | 983     |
| Non-current assets excl.<br>deferred tax assets | 53,972  | 7,509             | 10,419            | 10,994   | 8,337              | 0                   | 91,231  |
| Inventories                                     | 94,588  | 40,914            | 27,303            | 56,803   | 8,607              | -13,893             | 214,322 |
| Depreciation of invento-<br>ries                | 853     | 199               | 289               | 392      | 105                | 0                   | 1,838   |

| June 2020<br>in EURk                            | р/А/СН  | Western<br>Europe | Eastern<br>Europe | Overseas | Other<br>countries | Reconcili-<br>ation | Group   |
|---|---------|-------------------|-------------------|----------|--------------------|---------------------|---------|
| Revenue by invoicing party                      | 155,671 | 66,577            | 34,158            | 66,914   | 18,243             | 0                   | 341,563 |
| Revenue by invoice re-<br>cipient               | 157,392 | 75,809            | 36,086            | 71,067   | 1,209              | 0                   | 341,563 |
| ЕВТ   | 11,130  | 3,269             | 2,658             | 5,863    | 1,598              | -1,224              | 23,294  |
| Financial result                                | 503     | -441              | -527              | -547     | -423               | 179                 | -1,256  |
| Interest income                                 | 1,454   | 1                 | 22                | 63       | 132                | -1,623              | 49      |
| Interest expenses                               | -376    | -441              | -533              | -479     | -284               | 1,632               | -481    |
| Depreciation and amortisation                   | 1,495   | 845               | 507               | 818      | 1,061              | 0                   | 4,726   |
| Non-cash income                                 | o       | 0                 | -43               | -1       | 0                  | -169                | -213    |
| Non-cash expenses                               | 19      | 0                 | 15                | 257      | 0                  | 866                 | 1,157   |
| Non-current assets excl.<br>deferred tax assets | 34,651  | 7,436             | 10,608            | 11,345   | 6,676              | 0                   | 70,716  |
| Inventories                                     | 61,172  | 31,676            | 18,187            | 25,342   | 560                | -8,386              | 128,551 |
| Depreciation of invento-<br>ries                | 600     | 211               | 225               | 110      | 0                  | 0                   | 1,146   |

#### 5. Other notes

### 5.1. Related party disclosures

Thannhuber AG is the controlling shareholder of Einhell Germany AG. Philipp Thannhuber and Dr Markus Thannhuber (shareholders of Thannhuber AG) received remuneration for their activities as executive bodies of Einhell Germany AG in financial year 2021.

The value of transactions and balances outstanding in connection with Thannhuber AG and its related parties break down as follows:

| in EURk        | Value of transac-<br>tions |         | Outstanding<br>balances as of<br>30 June |      |
|----------------|----------------------------|---------|--|------|
|                | 06/2021                    | 06/2020 | 2021                                     | 2020 |
| Consulting (*) | 0                          | 13      | 0  | 0    |

(\*) The Group used consulting services provided by Josef Thannhuber, Chairman of the Supervisory Board of Thannhuber AG, for project planning and implementation of construction and property projects. The fee invoiced for these services corresponded to normal market rates. The invoice amounts were due in line with normal payment terms.

iSC GmbH shipped a small amount of palleted goods on behalf of Comedes GmbH. The revenue from these shipping and sales services is immaterial and is based on the arm's length principle.

Einhell Germany AG and its subsidiaries did not carry out any legal transactions with Thannhuber AG and its related parties during financial year 2021 that would have been to the disadvantage of Einhell Germany AG or its subsidiaries. Nor did Thannhuber AG take or fail to take any measures that would have negatively affected Einhell Germany AG or its subsidiaries.

### 6. Statement of responsibility

To the best of our knowledge, we assure that the interim consolidated financial statements give a true and fair view of the net assets, financial position and results of operations of the Group and that the interim Group management report accurately reflects the actual development and performance of the business and the position of the Group and describes the principal risks and opportunities associated with the Group's expected development in the remaining months of the financial year.

Landau a. d. Isar, 23 August 2021

Einhell Germany AG
The Board of Directors

Andreas Kroiss Jan Teichert Dr Markus Thannhuber Dr Christoph Urban



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